

# JOIN THE 10TH EDITION OF SAUDI ARABIA'S LEADING INTERNATIONAL FOOD & DRINK TRADE EXHIBITION

RIYADH INTERNATIONAL CONVENTION & EXHIBITION CENTER

RIYADH, SAUDI ARABIA

www.foodexsaudiexpo.com

The largest and fastest growing food market in the region; expected to grow at a rate of 6% over the next 5 years

More than 15,000 trade visitors from the Food & Drink sectors

200 gourmet specialist & chefs at Saudi Arabia's leading International chef competition

المعرض السعـودي الدولـي المتخصص في قطاع الأغذية





FACTS & FIGURES حـقـائــق وأرقــام

## **BOOK YOUR STAND**

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### SHOW HIGHLIGHTS

### 4 DAYS

**OF BUSINESS CONNECTIONS** 

### **+800 BRANDS**

**FROM 75 COUNTRIES** 

## +500 EXHIBITORS

AND 15 COUNTRY PAVILIONS

## **+15,000 ATTENDEES**

59% OF VISITORS WERE EITHER
DECISION MAKERS OR INFLUENCERS

## **+3000 BUYERS**

**BUSINESS MATCH PROGRAM** 

## حقائق وأرقام عن المعرض

اجتماعات أعمال وعقد اتفاقيات وشراكات عمل

٤ أيام

علامة تجارية من أكثر من ٧٥ دولة

+/..

وه اجناح **وه اجناح** دولي رسمي

## ١٥٠٠٠ عدد الحضور

٥٩٪ من الزوار هم من أصحاب القرار أو المؤثرين في اتخاذ القرار لدى شركاتهم

> ۳۰۰۰ مشتري برنامه اجتماعات الأعمال

## **FOODEX SAUDI 2023**

# Saudi Arabia's Leading International Food & Drink Trade Exhibition

Foodex Saudi is Saudi Arabia's Leading International Trade Exhibition 100% dedicated to the food and drink industry. Professional Saudi buyers from the mass distribution, retail, manufacture, and hospitality industry will have the opportunity to source products from over 75 countries, and trade with exhibitors displaying a wide range of global offering of food and drink products and solutions.

## فوديكس السعودية

المعرض السعودي الدولي المتخصص في قطاع الأغذية

فوديكس السعودية هو أكبر معرض سعودي دولي متخصص ۱۰٪ في قطاع الأغذية والمشروبات. المشترون السعوديون المهتمون بقطاع التوزيع وتجارة التجرئة وقطاع الضيافة سوف تتاح لهم فرصة التعرف على منتجات غذائية جديدة من أكثر من ٧٥ بلداً حول العالم وتبادل الأعمال والخبرات مع العارضين.





## **EXHIBITOR PROFILE**



**Drinks & Beverages** 



Grains & Cereals البذور والحبوب



Specialty Products المنتحات المتخصصة



فئات العارضين

Food Services خدمات الأغذية



Meat, Poultry & Game اللحوم والدواجن



Dairy منتجات الألبان



Canned & Preserved المعلبات والأغذية المحفوظة



Chilled, Fresh & Frozen الأغذية الطازجة والمبردة والمحمدة



Food Technology & Machinery معدات و تكنولوجيا الأغذية



Sweets, Snacks & Bakery الحلوى والوجبات الخفيفة والمعجنات



Seafood Products منتجات المأكولات البحرية

## **EXHIBITOR FEEDBACK**

"

I found it very beneficial and a very good expo. It's not so huge but it has very concentrated and quality visitors and I feel no regret to be here. The response was tremendously good. The business deal that we have today, yesterday, and the day before was significantly good and I think we will come back again and support this

### Tajuddin Abdul Latif

Group Executive Chairman, Serai Malaya Sdn Bhd (Star Medik) Malaysia "

The exhibition is number 1 in Saudi, so I think it is very interesting and that's why we have been coming regularly. The thing is that, we need to see how everything moves and improves after the Covid situation with the market but, we are sure that we will continue participating in the future in order to consolidate our position in the area.

### Luis Felipe Montero De Pedro

Export Manager Aceitunas Guadalquivir SL (AG Olives) Spain

## BRANDS BREAKDOWN BY COUNTRY



## **82**%

OF EXHIBITORS SUCCESSFULLY MET THEIR BUSINESS OBJECTIVES

### 91%

OF EXHIBITORS
FOUND POTENTIAL
CUSTOMERS, SUPPLIERS
OR PARTNERS

### 88%

OF EXHIBITORS WOULD LIKE TO EXHIBIT IN 2020

### **97%**

OF EXHIBITORS
WERE SATISFIED
WITH THE MARKETING
CAMPAIGN

### 93%

OF EXHIBITORS
WERE SATISFIED
WITH THE
EVENT OVERALL

## VISITOR PROFILE فئات الزوار





Wholesalers/Importers تحار الحملة والمستوردون



Investors المستثمرون



Distributors الموزعون



Suppliers الموردون



Caterers متعهدو الحفلات والتموين



Hotels فنادق



Restaurants مطاعم



Food Service Providers خدمات الأغذية



Retailers/Supermarkets تجار التجزئة / سوبرماركت



# VISITORS BY COMPANY ACTIVITY

14%	Distributors
10%	Catering Services
13%	Hotel/Hospitality
12%	Restaurants/Cafe
9%	Suppliers
1%	Education/Training
4%	Government/Associations
1%	Other

## **Visitors Feedback**

"

Foodex Saudi is a great food trade exhibition. Also, I can see there is good variety in the exhibitors products. As a local food importer and distributor, Foodex Saudi helped me find and meet with international exporters and I found good investment opportunities. In fact, the large international participation added great value to the success of the exhibition. Really, Foodex Saudi is a perfect business platform for any food company.

### Eyad Ibrahim Madini

CEO, Nine Tenths Food Trading Company Saudi Arabia "

I can see there are many different products from all food sectors and we hope that Foodex Saudi will keep growing and include more and more products next year.

### Musatafa Elshorbgy,

Production & Export Manager The food supply company Ltd Bahrain



## فعاليات المعرض





Pre-sechedule your meetings ترتیب موعدالاجتماعات



Networking opportunities فرص للتواصل وتبادل الخبرات



Free access to the venue دخول مجانی



Personal assistance منسقللردعلىالاستفسارات



Manage your time تنظیمالوقت

## **Business Match Program**

Business Match Program connects trade visitors and investors with exhibitors. Buyers and exhibitors can schedule their meetings before the show.

Join Foodex Saudi today to get maximum exposure for your business.

## برنامج إجتماعات الأعمال

صمم البرنامج خصيصاً لتسهيل إلتقاء الزوار من قطاع الأعمال بالعارضين من القطاعات المختلفة وترتيب جدول للإجتماعات

تتم دعوة المشترين من أصحاب القرار من مختلف مدن المملكة







The exhibition was good. We got to know people who have the desire to work seriously. Also, the exhibition is considered very successful because the visitors were professionals and specialists and had the desire to search for the customized product or to ask about the services they wanted specifically and accurately."

Wissam Khalil Fahed Athena Foods - Poland

## فعاليات المعرض





# The Kingdom Chef Competition Saudi Arabia's International Chef Competition

In collaboration with World Association of Chefs Societies (WACs) and Saudi Arabian Chefs Association (SARCA), Foodex Saudi presents The Kingdom Chef Competition, an inspirational cooking competition that highlights the best of the best within the culinary industry in Saudi Arabia.

مسابقة طاهي المملكة أكبر مسابقة طهاة سعودية دولية

يقده معرض فوديكس السعودية مسابقة طاهي المملكة، أكبر مسابقة طهاة دولية بالمملكة بإشراف الجمعية السعودية للطهاة والجمعيةالدوليةللطهاة

The Kingdom Chef Saudi Arabia's International Chef Competition **طاهي المملكة** مسابقة طاهي المملكة أكبر مسابقة طهاة سعودية دولية

4 DAYS

OF CHEF

COMPETITION .

179
CHEF PARTICIPANTS

17 CATEGORIES

8
INTERNATIONAL JUDGES





Foodex Saudi is a fantastic show. It has a perfect set up and a nice ambiance. The entire hall was fully booked and i can see a lot of great audience and many chefs competed in the cooking competition.

CHEF THOMAS GUGLER
PRESIDENT OF WORLD ASSOCIATION OF CHEF SOCIETIES (WACS)







## **EVENT FEATURES**





## **Foodex Saudi Live Kitchen**

Foodex Live Kitchen: It is a live cooking station where exhibitors will have live cooking demonstration of their products.

## مطبخ فودكيس للطهى المباشر

يوفر مطبخ فوديكس منصة للطهي باستخدام منتحات العارضين

MIXOLOGY COMPETITION "MOCKTAIL BAR"



مسابقة الميكسولوجي "موكتيل بار"

### SAUDI ARABIA FOOD MARKET

The largest food and drink market in the GCC region



Saudi Arabia's food and beverage sector books 6.3% growth in H1 2022 قطاع الأغذية والمشروبات في المملحة العربية السعودية يسجل نموا بنسبة ٦٣ لا في النصف الأول من عام ٢٠٠٢



قيمة واردات الأغذية للمملكة بحلول ٢٠٢٠

\$27 Billion
Gourmet, Organic & Health Foods

Sector مسوق الأغذية العضوية والمتخصصة

\$4.5 Billion
Fast Food Industry
شوة، الأغذية السابعة

\$70 Billion

Food Consumption

مُرِيةُ السِّنْهُ لِيْنَا السِّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنْهُ لِيْنَا السُّنِيْةُ لِيْنَا السُّنْهُ لِيْنَا السَّنِيْةُ لِيْنِيْقُلْلِيْنِيْ السَّنِيْةُ لِيْنَا السَّنِيْةُ لِيْنِيْلِيْنِيْ السَّنِيْةُ لِيْنِيْ السَّنِيْقِ لِيْنِيْلِيْكُولِيْكُولِيْكُولِيْلِيْكُولِيْكُلِيْكُولِيْكُولِيْكُلِيْكُولِيْكُولِيْكُلِيْكُولِيْكُولِيْكُلِيْكُولِيْلِيْكُولِيْكُولِيْك

50% Expected Growth in the Hospitality and Restaurants Investments

يتوقع ارتفاع حجم الاستثمارات والتنمية في قطاع الضيافة بنسبة ٥٠٪

#### Sources:

- SAGIA• Central Department of Statistics
- BMI GAIN REPORT Euromonitor
- EY- MENA Hotel Benchmark Survey Report
- Fortune Business Insights

## -

### \$30 billion



The Kingdom is expected to see around \$59 billion worth of investment in its food industry by 2021.

حجم الاستثمارات في قطاع الأغذية سيصل إلى حوالي ٥٥٩ مليار دولار بحلول عام ٢٠٨

### CAGR of 16%

Saudi Arabia natural & organic food market size is expected to grow at a CAGR of 16% during 2019-25. يَتُومُعُ أَنْ يَنْمُو سُوقُ الأَغْذِيةُ العَضُويَةُ والطبيعية بمعدل نمو سنوي يصل إلى إلى ألى الغترة مابين أم 10، م م

### 10 Billion SAR

Tea & Coffee Imports
During the last five years, Saudi
Arabia imported about 542
thousand tons of tea and coffee
with a total value of 10 billion SAR
المال الخمس الخمسانوات المالمة
الستوردت المملحة حوالي ٥٤٢ صلار برال

50,000 Food Retail Outlets and

Grocery Stores متحالسا الأغذية بالتحاثة

## أضخم سوق للأغذية في منطقة الخليج



ranked 11th globally
The Kingdom ranked 11th
globally in importing tea
products, 13th in importing
coffee products, and 14th in
importing chocolate
المولكة المراتبة المولكة المراتبة المولكة
من الستيراد منتجات القورة
والمراتبة ١٤ والمراتبة ١٩ والمراتبة

60% of Total
Food Consumption in GCC

فن إجمالي إستهلاك

الأغذية في الخليج

\$6 Billion
Saudi Halal Food Market
حجم سوق منتجات
الخذاء الحلال

10% Increase in Food Imports ارتفاع واردات الأغذية بنسية ١١٠٠٠

Over 15% of Arabia's Agri-Food and Seafood Imports واردات المملحة من المنتجات الزراعية والأطعمة البحرية

\$22 Billion
Restaurants Sales

مبيعات المطاعم في المملكة تجاوزت ٢٢ مليار دولار

\$34 Billion
Catering & Food Services
Market

٣٤ مليار دولار حجم سوق خدمات الأغذية والتموين

## RIYADH: The captial & the largest city of Saudi Arabia الرياض؛ عاصمة المملكة وأكبر محنها

- Riyadh is the capital of the Kingdom of Saudi Arabia and its largest city, located in the center of the Kingdom, and it is one of the fastest expanding cities in the world in terms of area and one of the largest Arab cities in terms of area.
- Riyadh has become one of the world's fastest-growing cities with a gross domestic product of more than \$200 billion, emerging as global business hub.
- · Riyadh ranks as the first digital capital city in the Arab world and boasts a large, regionally competitive economy.

Sources: • Riyadh Urban Observatory (http://www.ruo.gov.sa/EN/RiyadhCity) • Britannica • Arab News • Invest Saudi